**Concrete Chiropractor® Cost Estimating Sheet**

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| **Square Footage- What is the overall square footage of the concrete to be saved and what is the general replacement cost per square foot in your local area?** **Concrete raising should fall in the range of 1/3 to half the cost.** **Note: If the job is concrete steps, an area with poor access, a small job, etc., replacement cost is not just based on square footage.**  | **Total Square footage \_\_\_\_\_\_ times $\_\_\_\_\_\_\_ per square foot = $\_\_\_\_\_\_\_\_** |
| **What is the travel time to and from the job?** **Note: Further distance involves higher labor and fuel cost.**  | **Additional time required for travel example:****\_\_\_\_\_ .5- or 1-hour times $\_\_\_\_\_\_ per hour** |
| **How difficult is the job and what is the estimated time for completion based on access, travel time, job difficulty, or other potential issues?** | **Estimated job completion time or hours times $\_\_\_\_\_\_ dollars per hour = $\_\_\_\_\_\_\_\_\_\_\_ total cost.** |
| **How much material is the job estimated to take?** **If you cannot estimate this and feel there could be additional material requirements, provided an allotted amount of material.** **(Typically applies to areas with suspected voids such as floors, etc.)** | **Two pricing methods:**1. **Flat price including material**
2. **Allotted amount example:**

**Job included nine (9) 6 cu. Ft loads of material, with an additional cost of $55.00 per load.** |
| **If you have local competitors in your area, what job cost have they been providing customers for similar jobs.** **(You can gather this information from customers that are willing to share verbally, or competitors written proposals)** | **Competitor’s pricing\_\_\_\_\_\_\_\_\_\_\_\_****Your job cost\_\_\_\_\_\_\_\_\_\_\_\_\_\_****Are they close in cost?**  **It does not always pay to match or beat a price. If you feel matching a cost cannot be justified, you may not want to proceed.** |
|  **Combine the above information and provide a cost based on the points mentioned in right column.** | 1. **Square footage or type of job**
2. **Local market replacement cost**
3. **Travel time**
4. **Job difficulty**
5. **Estimated material usage**
6. **Competitor’s pricing**
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